GH Private Capital

Local Partner. Proven Track Record. Proprietary Deal Flow.
www.ghprivatecapital.com

About Us

- GHPC is an Oklahoma-based investment firm that makes direct equity and junior debt investments in established lower middle market companies headquartered in the Central and Southwest U.S.
- GHPC's team operated for 16 years as BOK Financial Capital Corporation, the private equity arm of BOK Financial (NASDAQ:BOKF).
- We identify top-tier owner/operators who have built great businesses and are looking to take them to the next level.
- We actively collaborate with those owner/operators to identify and execute strategic growth initiatives and improve operations.
- ***Total Invested Capital of $236 Million across 30 Platform Companies and 35+ Follow-on Investments***

Flexible Capital Solutions

- Majority (>50%) and minority (<50%) equity investments
- Capital solutions also include junior debt and preferred equity
- Growth capital in support of acquisitions and capital expenditures, or for personal liquidity

Investment Criteria

- Experienced management teams
- Strong growth potential or stable cash flow
- Defensible market position and sustainable margins
- Revenue of $10 million to $100 million
- Investment size from $4 million to $20 million

Investment & Partnership Profile

Typically, First Institutional Investor

Proprietary Sourcing Model

Diverse Businesses & Investment Structures

Conservative Use of Leverage

Industries of Focus

- Building Products & Materials
- Business Services
- Distribution
- General Aviation
- Healthcare Services
- Industrial Services
- Information Technology
- Infrastructure
- Manufacturing
- Transportation & Logistics

GHPC Investment Team

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Select Current & Realized Investments [1]

Realized [2]

Collision Works *(Oklahoma City, OK)* is a provider of high-quality auto collision repair services.

How We Helped: Provided owner with partial liquidity and ongoing capital access to fund acquisitions and the construction and development of new collision repair centers. Successful exit to publicly traded company.

Current [2]

Race Rock Infrastructure *(Houston, TX)* is a manufacturer and supplier of engineered steel products for the highway safety, transportation and lighting, utility, solar and telecom markets.

How We Helped: Partnered with family office on the buyout of platform company and funded growth with follow-on investments of additional equity and junior debt to support acquisition strategy.

Realized [2]

Speridian Technologies *(Albuquerque, NM)* is an information technology service provider primarily focused on the Oracle, Microsoft, and Salesforce suite of CRM and ERP services.

How We Helped: Funded new product development, refinanced existing debt, and provided growth capital to fund acquisitions.

Realized [2]

Quality Aircraft Accessories *(Tulsa, OK)* is an FAA Part 145 Class I and II repair station providing overhaul capabilities as well as a supplier of engine accessories for the general aviation industry.

How We Helped: Executed buyout and provided additional capital to fund bolt-on acquisitions and support strategic development.

Realized [2]

VoidForm Products *(Fort Worth, TX)* is a manufacturer of corrugated paper form products which protect concrete foundations from damage caused by uplift pressures produced by soil expansion.

How We Helped: Executed buyout providing liquidity for founder. Assisted with leadership transition and supported strategic growth initiatives.

Current [2]

Lumifi Cyber *(Scottsdale, AZ)* is a provider of managed cybersecurity detection and response services.

How We Helped: Funded startup equipment purchases and headcount additions, formed a cybersecurity referral channel with BOK Financial, and provided growth capital for acquisitions.

Current

CT Holdings *(Oklahoma City, OK)* is a provider of maintenance and repair services for fleet owners of heavy-duty and medium-duty trucks and trailers.

How We Helped: Provided owner with full liquidity, invested capital for organic growth, and supported strategic initiatives.

Realized [2]

Intermodal Tank Transport *(Houston, TX)* is a global provider of ISO tank logistic services which provide safe means of transportation for intermediate chemicals, agricultural products, automotive additives and other food grade liquids.

How We Helped: Provided a refinancing solution for the Company's outstanding debt, delivering a lower cost of capital and more flexible capital structure.

Realized [2]

Frontier Drywall Supply *(Denver, CO)* is a multi-branch distributor of drywall, steel framing, and other finished products used in commercial and residential construction.

How We Helped: Provided minority owners with liquidity, paid down senior debt to reinvest cash flow for growth, and supported strategic initiatives.

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(1) Selected investments do not include all investments.
(2) Denotes investments made prior to the formation of GHPC when the team worked at BOK Financial Capital Corporation.