

GH Private Capital

Local Partner. Proven Track Record. Proprietary Deal Flow.

www.ghprivatecapital.com

About Us

- GHPC is an Oklahoma-based investment firm that makes direct equity and junior debt investments in established lower middle market companies headquartered in the Central and Southwest U.S.
- GHPC's team operated for 16 years as BOK Financial Capital Corporation, the private equity arm of BOK Financial (NASDAQ:BOKF).
- We identify top-tier owner/operators who have built great businesses and are looking to take them to the next level.
- We actively collaborate with those owner/operators to identify and execute strategic growth initiatives and improve operations.
- **Total Invested Capital of ~\$240 Million across 30 Platform Companies and 35+ Follow-on Investments**

Flexible Capital Solutions

- Majority (>50%) and minority (<50%) equity investments
- Capital solutions also include junior debt and preferred equity
- Growth capital in support of acquisitions and capital expenditures, or for personal liquidity

Investment Criteria

- Experienced management teams
- Strong growth potential or stable cash flow
- Defensible market position and sustainable margins
- Revenue of \$10 million to \$100 million
- Investment size from \$4 million to \$20 million

Investment & Partnership Profile



Typically, First Institutional Investor



Diverse Businesses & Investment Structures



Proprietary Sourcing Model



Conservative Use of Leverage

Industries of Focus

- Building Products & Materials
- Business Services
- Distribution
- General Aviation
- Healthcare Services
- Industrial Services
- Information Technology
- Infrastructure
- Manufacturing
- Transportation & Logistics

GHPC Investment Team

Chris Graber

(918) 629-2047

cgraber@ghprivatecapital.com

Mark Hall

(917) 304-6111

mhall@ghprivatecapital.com

Andy Points

(918) 521-2675

apoints@ghprivatecapital.com

Select Current & Realized Investments ⁽¹⁾



Collision Works (*Oklahoma City, OK*) is a provider of high-quality auto collision repair services.

How We Helped: Provided owner with partial liquidity and ongoing capital access to fund acquisitions and the construction and development of new collision repair centers. Successful exit to publicly traded company.



Race Rock Infrastructure (*Houston, TX*) is a manufacturer and supplier of engineered steel products for the highway safety, transportation and lighting, utility, solar and telecom markets.

How We Helped: Partnered with family office on the buyout of platform company and funded growth with follow-on investments of additional equity and junior debt to support acquisition strategy.



Speridian Technologies (*Albuquerque, NM*) is an information technology service provider primarily focused on the Oracle, Microsoft, and Salesforce suite of CRM and ERP services.

How We Helped: Funded new product development, refinanced existing debt, and provided growth capital to fund acquisitions.



Quality Aircraft Accessories (*Tulsa, OK*) is an FAA Part 145 Class I and II repair station providing overhaul capabilities as well as a supplier of engine accessories for the general aviation industry.

How We Helped: Executed buyout and provided additional capital to fund bolt-on acquisitions and support strategic development.



VoidForm Products (*Fort Worth, TX*) is a manufacturer of corrugated paper form products which protect concrete foundations from damage caused by uplift pressures produced by soil expansion.

How We Helped: Executed buyout providing liquidity for founder. Assisted with leadership transition and supported strategic growth initiatives.



Lumifi Cyber (*Scottsdale, AZ*) is a provider of managed cybersecurity detection and response services.

How We Helped: Funded startup equipment purchases and headcount additions, formed a cybersecurity referral channel with BOK Financial, and provided growth capital for acquisitions.



CT Holdings (*Oklahoma City, OK*) is a provider of maintenance and repair services for fleet owners of heavy-duty and medium-duty trucks and trailers.

How We Helped: Provided owner with full liquidity, invested capital for organic growth, and supported strategic initiatives.



Intermodal Tank Transport (*Houston, TX*) is a global provider of ISO tank logistic services which provide safe means of transportation for intermediate chemicals, agricultural products, automotive additives and other food grade liquids.

How We Helped: Provided a refinancing solution for the Company's outstanding debt, delivering a lower cost of capital and more flexible capital structure.



Frontier Drywall Supply (*Denver, CO*) is a multi-branch distributor of drywall, steel framing, and other finished products used in commercial and residential construction.

How We Helped: Provided minority owners with liquidity, paid down senior debt to reinvest cash flow for growth, and supported strategic initiatives.

(1) Selected investments do not include all investments.

(2) Denotes investments made prior to the formation of GHPC when the team worked at BOK Financial Capital Corporation.